



Leo J. Hindery, Jr.
President and CEO

AT&T Broadband & Internet Services
P.O. Box 5630
Denver, CO 80217-5630
Room 2-248
9197 S. Peoria Street
Englewood, CO 80112
720 875-5500
FAX 720 875-5394

October 18, 1999

Mr. Atsushi Nishijo
Director
General Manager
Media Services
Sumitomo Corporation
Sumisho Kanda Building
3-24-4, Kandanishikicho, Chiyoda-ku
Tokyo, 101 Japan

Dear Nishi-san:

It was a pleasure to spend time with you on Saturday, and I am glad we could get together. I cherish your friendship and our relationship, and I hope that we can arrange to get together in Japan soon. If we cannot, I will look forward to seeing you in Los Angeles during the Western Cable Show.

One thing I neglected to mention when we were together is Sumitomo's consideration of a possible investment in a startup internet venture fund, Genesis, which your New York office is considering on your behalf. For what it is worth, I think very highly of the Fund Manager, Deepak Moorjani, and I will be investing, on a personal basis, \$500,000 into Genesis.

All my best. I look forward to seeing you soon.

Kind personal regards,

LJH/lp

